

#### Meeting of the DDA Board of Directors February 25, 2025 - 8:00 a.m. Meeting Room A

#### **AGENDA**

- 1. Call to Order Shawn Riley
- 2. Roll Call Stacy Pearson
- 3. Audience Comments (3-minute limit)
- 4. Approval of Agenda and Consent Agenda
  - a. January 2025 Financial Statement (Attachment 4.a)
  - b. January 2025 Invoice Report (Attachment 4.b)
  - c. January 28, 2025 Meeting Minutes (Attachment 4.c)
  - d. February 12, 2025 Meeting Minutes (Attachment 4.d)
  - e. January EV Monthly Usage Report (Attachment 4.d)
- 5. Executive Director Search Update
- 6. 2025 26 Draft DDA Budget Discussion DJ Boyd (Attachment 6)
- 7. Committee Updates
  - a. Design Committee Robert Miller
  - b. Marketing Committee Shawn Riley
  - c. Parking Committee Chief Maciag
  - d. Organizational Committee DJ Boyd
  - e. Economic Development Committee Aaron Cozart
- 8. Meetings
  - a. Upcoming Meeting / Event Dates (Attachment 8.a)
- 9. Board and Staff Communications
- 10. Adjournment Next Meeting March 25, 2025
  - Strategic Priorities
  - Street Improvements

Balance As Of 01/31/2025

% Fiscal Year Completed: 58.90

24-25 24-25 YTD Balance **Available** Original Amended **Balance** % Bdgt 01/31/2025 GL Number Description Budget Budget Used 01/31/2025 Fund: 248 DOWNTOWN DEVELOPMENT AUTHORITY Account Category: Revenues Department: 000 PROPERTY TAXES 2.924.07 99.67 248-000-404.000 CURRENT PROPERTY TAXES 887,776.00 875,845.00 872,920.93 (1,000.00)0.00 248-000-418.000 PROPERTY TAXES - OTHER (1,000.00)(1,000.00)0.00 248-000-451.000 DDA OPERATING LEVY 73,915.00 74,074.00 69,882.92 4,191.08 94.34 PROPERTY TAXES 960.691.00 948.919.00 942.803.85 6.115.15 99.36 LICENSES, FEES, & PERMITS 248-000-490.090 NEWSPAPER RACK REGISTRATION FEES 180.00 180.00 0.00 180.00 0.00 729.64 248-000-490.100 OUTDOOR DINING/RETAIL PERMIT FEES 16,500.00 16,500.00 15,770.36 4.42 16.680.00 16,680.00 729.64 15.950.36 4.37 LICENSES. FEES. & PERMITS STATE REVENUES 248-000-573.000 LCSA - PERS PROP TAX REIMBURSEMENT 30,000.00 45,452.90 0.10 100.00 45,453.00 0.10 STATE REVENUES 30.000.00 45.453.00 45.452.90 100.00 SALES & SERVICES 248-000-626,000 MISCELLANEOUS REVENUE 350.00 350.00 110.00 240.00 31.43 248-000-626.110 EV CHARGING STATION REVENUE 500.00 500.00 649.96 (149.96)129.99 850.00 90.04 89.41 850.00 759.96 SALES & SERVICES INTEREST 248-000-665.000 INTEREST - INVESTMENT POOL 10.000.00 10.000.00 8.815.34 1.184.66 88.15 248-000-665,190 INTEREST - MI CLASS 1 DISTRIBUTED 4.000.00 4.000.00 4.571.82 (571.82)114.30 248-000-665.200 LONG TERM INVESTMENT EARNINGS 9.000.00 9.000.00 10,463.56 (1,463.56)116.26 248-000-665.400 INVESTMENT POOL BANK FEES (500.00)(500.00)(245.25)(254.75)49.05 248-000-665,500 INVESTMENT MANAGEMENT FEES (700.00)(700.00)(366.27)(333.73)52.32 248-000-665.600 BANK LOCKBOX FEES (550.00)(550.00)(244.85)(305.15)44.52 248-000-665.700 (130.00)CUSTODIAL FEES (130.00)(71.72)(58.28)55.17 248-000-669,000 0.00 0.00 6.522.13 100.00 UNREALIZED MARKET CHANGE IN INVESTME (6.522.13)21,120.00 21,120.00 29,444.76 (8,324.76)139.42 **INTEREST** RENTAL INCOME 248-000-667.020 RENT - SHORT TERM 200.00 200.00 0.00 200.00 0.00 200.00 200.00 0.00 200.00 0.00 RENTAL INCOME **GRANTS & OTHER LOCAL SOURCES** 21,500.00 11,300.00 65.55 248-000-677.010 SPONSORSHIPS - CONCERTS 32,800.00 32,800.00 248-000-677.020 SPONSORSHIPS - SKELETONS 15.000.00 14.495.00 14.644.10 101.03 (149.10)248-000-677.030 SPONSORSHIPS - HOLIDAY TO REMEMBER 5,000.00 5,000.00 2,700.00 2,300.00 54.00 248-000-677.040 SPONSORSHIPS - CHILI COOK OFF 2,000.00 2,000.00 2,000.00 0.00 0.00 54.800.00 54,295.00 38,844.10 15,450.90 71.54 **GRANTS & OTHER LOCAL SOURCES** MISCELLANEOUS REVENUES 248-000-678.000 INSURANCE PROCEEDS 6,000.00 6,000.00 10,913.15 (4,913.15)181.89 MISCELLANEOUS REVENUES 6,000.00 6.000.00 10,913.15 (4,913.15)181.89 FUND BALANCE RESERVE 248-000-699.000 APPROP OF PRIOR YEAR'S SURPLUS 46,930.00 30,339.00 0.00 30,339.00 0.00 0.00 FUND BALANCE RESERVE 46.930.00 30.339.00 30.339.00 0.00

Attachment 4.a

Balance As Of 01/31/2025 % Fiscal Year Completed: 58.90 24-25

		24-25 Original	24-25 Amended	YTD Balance	Available Balance	% Bdgt
GL Number	Description	Budget	Budget	01/31/2025	01/31/2025	Used
	TOWN DEVELOPMENT AUTHORITY					
Account Catego Department: 00						
Total Dept		1,137,271.00	1,123,856.00	1,068,948.36	54,907.64	95.11
Revenues	<del>-</del>	1,137,271.00	1,123,856.00	1,068,948.36	54,907.64	95.11
Account Catego	ry: Expenditures					
Department: 57						
Unclassified						
248-573-706.00		8,200.00	6,000.00	5,682.09	317.91	94.70
248-573-707.00	O WAGES - REGULAR OVERTIME	1,705.00	2,500.00	2,323.63	176.37	92.95
248-573-725.00	0 FRINGE BENEFITS	9,900.00	8,500.00	7,022.71	1,477.29	82.62
248-573-801.02	O AUTOMOTIVE SERVICE	500.00	500.00	24.60	475.40	4.92
248-573-943.00	O EQUIPMENT RENTAL - CITY	11,165.00	9,165.00	4,826.34	4,338.66	52.66
Unclassi	fied	31,470.00	26,665.00	19,879.37	6,785.63	74.55
Total Dept	573 - DPW SERVICES	31,470.00	26,665.00	19,879.37	6,785.63	74.55
	1 DESIGN COMMITTEE					
Unclassified						
248-741-706.00		23,460.00	47,455.00	25,282.82	22,172.18	53.28
248-741-709.00		72,610.00	60,650.00	29,841.47	30,808.53	49.20
248-741-725.00		17,755.00	28,080.00	14,138.28	13,941.72	50.35
248-741-726.00		450.00	1,750.00	1,318.27	431.73	75.33
248-741-775.20		55,000.00	55,000.00	9,014.64	45,985.36	16.39
248-741-775.21		2,500.00	3,150.00	2,183.00	967.00	69.30
248-741-775.90		1,000.00	1,000.00	434.90	565.10	43.49
248-741-801.00		29,870.00	43,215.00	23,817.12	19,397.88	55.11
248-741-801.16		4,000.00	4,000.00	2,634.00	1,366.00	65.85
248-741-920.01		31,940.00	31,940.00	11,992.70	19,947.30	37.55
248-741-920.02		18,980.00	18,980.00	2,017.72	16,962.28	10.63
248-741-920.03		10,240.00	10,240.00	4,475.70	5,764.30	43.71
248-741-938.12		38,060.00	38,060.00	22,068.00	15,992.00	57.98
248-741-938.16		2,000.00	2,000.00	0.00	2,000.00	0.00
248-741-962.50		480.00	975.00	973.00	2.00	99.79
248-741-976.01		29,000.00	29,000.00	306.10	28,693.90	1.06
248-741-976.02		75,000.00	0.00	0.00	0.00	0.00
248-741-977.00		20,000.00	0.00	0.00	0.00	0.00
	5 O/T TO PUBLIC IMPROVEMENT FUND	50,000.00	50,000.00	0.00	50,000.00	0.00
Unclassi	fied	482,345.00	425,495.00	150,497.72	274,997.28	35.37
Total Dept	741 - DESIGN COMMITTEE	482,345.00	425,495.00	150,497.72	274,997.28	35.37
<b>Department: 74</b> Unclassified	2 MARKETING COMMITTEE					
248-742-706.00		18,770.00	40,860.00	20,975.25	19,884.75	51.33
248-742-709.00	0 WAGES - PART TIME	26,490.00	3,905.00	3,445.83	459.17	88.24
248-742-725.00		11,195.00	19,005.00	11,172.27	7,832.73	58.79
248-742-726.00		50.00	50.00	0.00	50.00	0.00
248-742-801.00		54,365.00	46,365.00	28,234.70	18,130.30	60.90
248-742-801.34		1,280.00	1,280.00	910.30	369.70	71.12
248-742-955.16	O DOWNTOWN PROGRAMMING & PROMOTION	2,800.00	2,800.00	0.00	2,800.00	0.00

Balance As Of 01/31/2025 % Fiscal Year Completed: 58.90 24-25

	24-25 Original	24-25 Amended	YTD Balance	Available Balance	% Bdgt
GL Number Description	Budget	Budget	01/31/2025	01/31/2025	Used
Fund: 248 DOWNTOWN DEVELOPMENT AUTHORITY					
Account Category: Expenditures Department: 742 MARKETING COMMITTEE					
Unclassified 248-742-955.190 BUSINESS RETENTION PROGRAM	2,750.00	2,750.00	0.00	2,750.00	0.00
248-742-955.310 CONCERTS	32,800.00	32,800.00	22,000.00	10,800.00	67.07
248-742-955.320 SKELETONS EVENT	13,000.00	13,000.00	15,485.99	(2,485.99)	119.12
248-742-955.330 HOLIDAY TO REMEMBER EVENT	5,000.00	5,000.00	5,463.83	(463.83)	109.28
248-742-955.340 CHILI COOKOFF EVENT	2,000.00	2,000.00	(700.00)	2,700.00	(35.00)
Unclassified	170,500.00	169,815.00	106,988.17	62,826.83	63.00
Total Dept 742 - MARKETING COMMITTEE	170,500.00	169,815.00	106,988.17	62,826.83	63.00
Department: 743 PARKING COMMITTEE Unclassified					
248-743-706.000 WAGES - REGULAR FULL TIME	9,385.00	32,025.00	13,417.91	18,607.09	41.90
248-743-709.000 WAGES - PART TIME	5,800.00	0.00	407.19	(407.19)	100.00
248-743-725.000 FRINGE BENEFITS	5,120.00	10,600.00	6,010.56	4,589.44	56.70
248-743-726.000 SUPPLIES	50.00	50.00	0.00	50.00	0.00
248-743-955.200 DOWNTOWN PARKING PROGRAM 248-743-995.230 O/T TO PARKING FUND	250.00 104,430.00	250.00 104,430.00	0.00	250.00 26,107.50	0.00 75.00
248-743-995.230 O/T TO PARKING FUND Unclassified	125,035.00	147,355.00	78,322.50 98,158.16	49,196.84	66.61
			<u> </u>		
Total Dept 743 - PARKING COMMITTEE	125,035.00	147,355.00	98,158.16	49,196.84	66.61
<b>Department: 744 ORGANIZATIONAL COMMITTEE</b> Unclassified					
248-744-706.000 WAGES - REGULAR FULL TIME	14,075.00	33,960.00	20,126.39	13,833.61	59.26
248-744-709.000 WAGES - PART TIME	7,730.00	0.00	397.80	(397.80)	100.00
248-744-725.000 FRINGE BENEFITS	7,510.00	15,900.00	9,655.23	6,244.77	60.72
248-744-726.000 SUPPLIES	1,250.00	1,250.00	617.58	632.42	49.41
248-744-730.000 POSTAGE 248-744-801.190 TECHNOLOGY SUPPORT & SERVICES	50.00 0.00	50.00 1,305.00	0.00 2,129.42	50.00 (824.42)	0.00 163.17
248-744-802.010 LEGAL SERVICES - GENERAL	6,500.00	6,500.00	616.00	5,884.00	9.48
248-744-853.000 TELEPHONE/COMMUNICATIONS	900.00	900.00	1,091.74	(191.74)	121.30
248-744-900.000 PRINTING & PUBLISHING	1,215.00	1,215.00	238.54	976.46	19.63
248-744-956.000 CONTINGENCIES	3,270.00	0.00	0.00	0.00	0.00
248-744-958.000 MEMBERSHIP & DUES	1,100.00	1,100.00	1,020.00	80.00	92.73
248-744-960.000 EDUCATION & TRAINING	850.00	850.00	575.00	275.00	67.65
248-744-962.000 LIABILITY & PROPERTY INSURANCE PREMI	4,450.00	4,925.00	4,924.00	1.00	99.98
248-744-962.010 INSURANCE - SPECIAL EVENTS POLICY	2,500.00	2,500.00	1,959.17	540.83	78.37
248-744-965.000 OVERHEAD/INDIRECT COST ALLOCATION 248-744-965.010 OVERHEAD/INDIRECT COST SUBSIDY	119,980.00 (60,505.00)	119,980.00 (60,505.00)	89,985.00 (45,378.75)	29,995.00 (15,126.25)	75.00 75.00
<u> </u>	110,875.00	129.930.00	87,957.12	41,972.88	67.70
Unclassified ——	<u> </u>		·	<u> </u>	
Total Dept 744 - ORGANIZATIONAL COMMITTEE	110,875.00	129,930.00	87,957.12	41,972.88	67.70
Department: 745 ECONOMIC DEVELOPMENT COMMITTEE Unclassified					
248-745-706.000 WAGES - REGULAR FULL TIME	28,150.00	39,865.00	25,603.29	14,261.71	64.22
248-745-709.000 WAGES - PART TIME	7,730.00	0.00	397.83	(397.83)	100.00
248-745-725.000 FRINGE BENEFITS	13,645.00	17,210.00	11,964.40	5,245.60	69.52

Balance As Of 01/31/2025 % Fiscal Year Completed: 58.90 24-25

GL Number Description	24-25 Original Budget	24-25 Amended Budget	YTD Balance 01/31/2025	Available Balance	% Bdgt Used
de Number Description	buuget	вищес	01/31/2023	01/31/2025	useu
Fund: 248 DOWNTOWN DEVELOPMENT AUTHORITY Account Category: Expenditures Department: 745 ECONOMIC DEVELOPMENT COMMITTEE Unclassified					
248-745-726.000 SUPPLIES	100.00	100.00	0.00	100.00	0.00
Unclassified	49,625.00	57,175.00	37,965.52	19,209.48	66.40
Total Dept 745 - ECONOMIC DEVELOPMENT COMMITTEE	49,625.00	57,175.00	37,965.52	19,209.48	66.40
Department: 906 DEBT SERVICE Unclassified					
248-906-995.303 O/T TO DEBT SERVICE FUND	167,421.00	167,421.00	2,557.50	164,863.50	1.53
Unclassified	167,421.00	167,421.00	2,557.50	164,863.50	1.53
Total Dept 906 - DEBT SERVICE	167,421.00	167,421.00	2,557.50	164,863.50	1.53
Expenditures	1,137,271.00	1,123,856.00	504,003.56	619,852.44	44.85
Fund 248 - DOWNTOWN DEVELOPMENT AUTHORITY:					
TOTAL REVENUES	1,137,271.00	1,123,856.00	1,068,948.36	54,907.64	
TOTAL EXPENDITURES	1,137,271.00	1,123,856.00	504,003.56	619,852.44	
NET OF REVENUES & EXPENDITURES:	0.00	0.00	564,944.80	(564,944.80)	

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#### INVOICE DISTRIBUTION REPORT FOR CITY OF NORTHVILLE

POST DATES 01/01/2025 - 01/31/2025 POSTED AND UNPOSTED OPEN AND PAID

GL Number	Invoice Line Desc	Vendor Name	Invoice Description	Amount	Check Number
Fund: 101 GENERA					
•	MILL RACE VILLAGE MAINTENAN CONTRACTUAL SERVICES	NCE KONE, INC.	JANUARY 2025 MAINTENANCE PERIOD	92.37	124545
101 321 001.000	CONTRACTORE SERVICES	·	ment 524 MILL RACE VILLAGE MAINTENANCE	92.37	12 13 13
		rotar beparti	HEIT 324 MILL RACE VILLAGE MAINTENANCE		
			Total Fund 101 GENERAL FUND	92.37	
Fund: 248 DOWNTO	OWN DEVELOPMENT AUTHORITY				
Department: 000					
248-000-678.000	INSURANCE PROCEEDS	MICHIGAN MUNICIPAL RISK	SUBRO REPAYMENT-MMRMA CLAIM #240090	6,247.05	124605
			Total Department 000	6,247.05	
Department: 741	DESIGN COMMITTEE				
248-741-726.000	SUPPLIES	STAPLES CREDIT PLAN	CORDLESS MOUSE	9.44	None
248-741-726.000	SUPPLIES	STAPLES CREDIT PLAN	GLOVES, TOILET TISSUE, SOAP, MOUSE	10.19	None
248-741-726.000	SUPPLIES	STAPLES CREDIT PLAN	CREDIT FOR DEFECTIVE MOUSE	(9.44)	None
248-741-726.000	SUPPLIES	IMAGE BUSINESS SOLUTIONS,	COPIER	113.07	124649
248-741-801.000	CONTRACTUAL SERVICES	CAMTRONICS COMMUNICATION	C CAMERA SOFTWARE	78.16	124464
248-741-801.000	CONTRACTUAL SERVICES	COMCAST CORPORATION	3888251	299.00	None
	CONTRACTUAL SERVICES	ORCHARD, HILTZ & MCCLIMENT	MAIN ST RAP GRANT ASSISTANCE	1,250.00	124614
248-741-801.160	RESTROOM PROGRAM	JOHN'S SANITATION	PORTA JOHN RENTAL	198.00	124612
248-741-920.010	5691568 - 112 N WING - Y	DTE ENERGY	ELECTRIC CHARGES 10/24/2024-12/20/24	365.87	124435
248-741-920.010	8046563 - 126 N WING - AA	DTE ENERGY	ELECTRIC CHARGES 10/24/2024-12/20/24	39.89	124435
248-741-920.010	8670805 - 118 N CENTER - I	D DTE ENERGY	ELECTRIC CHARGES 12/14/24 - 1/14/25	268.33	124530
	8186976 - 150 E MAIN - J		ELECTRIC CHARGES 12/14/24 - 1/14/25	431.65	124530
248-741-920.010	8981178 - 200 GRISWOLD - >	C DTE ENERGY	ELECTRIC CHARGES 12/14/24 - 1/14/25	50.62	124530
	5579639 - 127 MARY ALEX -		ELECTRIC CHARGES 12/14/24 - 1/14/25	114.81	124530
248-741-920.010	8671921 - 127 E MAIN - CC	DTE ENERGY	ELECTRIC CHARGES 12/14/24 - 1/14/25	116.17	124530
	ELECTRIC POWER	DTE ENERGY	DECEMBER 2024 STREET LIGHTING	1,576.99	124526
	5691568 - 112 N WING - Y		ELECTRIC CHARGES 12/21/24 - 1/23/25	211.67	124602
	8046563 - 126 N WING - AA		ELECTRIC CHARGES 12/21/24 - 1/23/25	19.67	124602
248-741-938.120	LANDSCAPE MAINTENANCE	BEGONIA BROTHERS	FALL PLANTINGS	10,530.00	124438
			Total Department 741 DESIGN COMMITTEE	15,674.09	
Department: 742	MARKETING COMMITTEE				
248-742-801.000	CONTRACTUAL SERVICES	NORTH RIVER CREATIVE LLC	GRAPHICS FOR MONTHLY MARKETING	525.00	124552
248-742-801.000	CONTRACTUAL SERVICES	JEANNE A. MICALLEF	MARKETING	2,100.00	124517
248-742-801.000	CONTRACTUAL SERVICES	KIMPRINT INC	POSTCARDS	637.00	124591
248-742-801.340	WEB SITE MAINTENANCE	CONSTANT CONTACT	COMMUNICATION	65.55	None
248-742-955.320	SKELETONS EVENT	BEGONIA BROTHERS	SKELETONS	10,023.00	124438
		Tot	tal Department 742 MARKETING COMMITTEE	13,350.55	
Department: 744	ORGANIZATIONAL COMMITTEE				
	TECHNOLOGY SUPPORT & SERV	COMCAST CORPORATION	DSL SERVICES	289.67	None
	EDUCATION & TRAINING	NORTHVILLE CHAMBER OF COM	M AWARDS DINNER TICKET	75.00	None
248-744-960.000	EDUCATION & TRAINING	MICHIGAN DOWNTOWN ASSOCIA	Γ SPRING DDA CONFERENCE	150.00	124588
		Total De	epartment 744 ORGANIZATIONAL COMMITTEE	514.67	
		Total Fo	und 248 DOWNTOWN DEVELOPMENT AUTHORITY	35,786.36	

#### INVOICE DISTRIBUTION REPORT FOR CITY OF NORTHVILLE

POST DATES 01/01/2025 - 01/31/2025 POSTED AND UNPOSTED OPEN AND PAID

GL Number	Invoice Line Desc	Vendor Name	Invoice Description	Amount	Check Number
TOTALS BY I	FUND				
		101	GENERAL FUND	92.37	
		248	DOWNTOWN DEVELOPMENT AUTHORITY	35,786.36	
		Total For All Funds:		35,878.73	

02/18/2025 04:34 PM



### Downtown Development Authority Meeting of the DDA Board of Directors January 28, 2025

The January 28, 2025 meeting of the DDA Board of Directors was called to order at 8:31am.

#### **ROLL CALL**

**Present:** Mayor Bryan Turnbull, Amy Bonser, DJ Boyd, Margene Buckhave, David Cole, Jim Long, Ryan McKindles, Robert Miller, Shawn Riley

Absent: Aaron Cozart, Mike Jaafar

Also Present: Lori Ward/DDA Director, George Lahanas/City Manager, Stacy Pearson/DDA Assistant Director, Justin Quagliata/Community and Economic Development Director, Sandi Wiktorowski/Finance Director, Barbara Moroski-Browne/Mayor Pro Tem, Fred Sheill, Deanna Gilbert/Chamber Rep, Mary Keys, Nancy Darga, Greg Presley, Tony Chubb/City Attorney, Jason Iacoangeli/Toll Brothers, Scott Hansen/Toll Brothers, John Lynch/Toll Brothers

#### **AUDIENCE COMMENT**

None

#### APPROVAL OF AGENDA AND CONSENT AGENDA

**Motion** by **Turnbull**, **seconded** by **McKindles** to approve the agenda and consent agenda. **Motion carried** unanimously.

#### **TOLL BROTHERS UPDATE**

Presentation led by Jason Iacoangeli & Scott Hansen of Toll Brothers. Iacoangeli reported that a recent watermain issue was slowing down the process, but that the following dates remained as anticipated:

- Dec 2024 Vertical Construction began on Farmers Market out lot
- May 2025 first building model for this phase
- May June open for sale "The Churchill Collection" which is the name for phase 1
- Track Parcel Development Schedule
  - Spring 2025 Underground Utility Install
  - Summer 2025 paving site and construction of first model
  - o Early 2026 new home construction, model, and sales office grand opening
  - Entire areas of track parcel to be done in one phase vs the original plan of two phases

 Information on the project can be found at <u>www.tollbrothers.com/downs</u> or via phone at 866-267-0537

Long suggested a historical marker to delineate the area as a historical site. Turnbull noted that the markers would be plausible, and that the bicentennial group would be looking at further historic signage and markers throughout the city as well.

#### DDA BOARD AND STAFF UPDATE

Riley led a discussion on the retirement of DDA Director Ward. Riley reported that a DDA director search would include the development of a job description with the help of Ward, and that this was anticipated to be posted within a week. Riley also explained that a selection committee comprised of Riley, McKindles, Boyd, and Lahanas would interview candidates prior to bringing them before the board for the final hiring approval. Lahanas noted that a special meeting to adopt a formal process and employment process working agreement between DDA and City (MOU) needed in the next week to two weeks.

Ward led a discussion on the election of DDA officers with a discussion on bylaws.

**Motion** by **Turnbull**, **seconded** by **Long** to keep all present officers in their positions. **Motion carried** unanimously.

#### SHARED MARKETING AND COMMUNICATIONS POSITION

Ward reported on the shared DDA / city marketing position updated that seventeen resumes were accepted for considerations, three interviews were conducted over the past week, and a finalist is still in process. Lahanas included that he had delivered an offer and the candidate is expected to start in next three weeks. Ward explained that the position was made possible by a 25% contribution from DDA (current = \$24,000 / year and we will consolidate this into the shared position pay) and 75% city contribution toward the position's salary. Ward concluded that the DDA has IMJ Communications as a marketing contractor through the end of February.

#### SHARED DPW POSITION

Lahanas reported that the DDA has joined with to develop a shared position for events and summer seasonal work which will cover the downtown seasonal work for half of the year from May 1 to November 1 as well as being available in evenings during event coverage. The other half of the year the position will report to the DPW. Lahanas noted that the position is posted, and that the city and the DDA will share a 50/50 cost.

#### LETTER OF SUPPORT FOR RAP GRANT

Ward presented a letter of support from DDA for RAP Grant, a matching grant up to a million dollars for streetscape and curbless street project. Ward was seeking board approval for the grant letter. Ward explained that the DDA has been working with OHM on the grant, and that the grant does not indicate that the DDA is in support or refute of the streetscape project. As it will be several months until approval, Boyd requested it be put on an agenda in spring prior to announcement and budgeting. Lahanas suggested April meeting agenda.

#### SUMMER CONCERT SERIES CONTRACT

Summer Concert Series Contract (Handout) – Ward / Pearson / Riley motion for concerts to be presented at special meeting.

#### **COMMITTEE UPDATES**

Design Committee –Miller – meeting next month

Marketing Committee –Riley – next week's meeting will discuss the direction of the group for the upcoming year.

Parking Committee – Ward – the recent parking study results will go to the planning commission shortly and details will be shared with the board so that all can attend that meeting. All information will also be available online on the DDA and City websites.

Organizational Committee - Boyd - none

Economic Development Committee – none

#### **BOARD AND STAFF COMMUNICATIONS**

Gilbert shared that the Chamber of Commerce would be hosting the Community Awards dinner on February 6, 2025 and the State of Community on April 11, 2025.

#### **ADJOURNMENT**

Riley reminded the group that the next meeting would be held on February 25, 2025 at 8:30am in DDA Meeting Room A.

**Motion** by **Turnbull**, **seconded** by **McKindles** to adjourn the DDA Board meeting. **Motion carried** unanimously. **Meeting adjourned at** 10:18am.

Respectfully submitted, Stacy Pearson, Assistant DDA Director Northville DDA



## Downtown Development Authority Special Meeting of the DDA Board of Directors February 12, 2025

The February 12, 2025 special meeting of the DDA Board of Directors was called to order at 8:03am.

#### **ROLL CALL**

Present: Mayor Brian Turnbull, Amy Bonser, DJ Boyd, Margene Buckhave, David Cole, Aaron Cozart, Mike Jaafar, Ryan McKindles, Robert Miller, Shawn Riley

Absent: Jim Long

**Also Present:** Lori Ward / DDA Director, George Lahanas / City Manager, Stacy Pearson / DDA Assistant Director, Barbara Moroski-Browne / Mayor Pro Tem, Sandi Wiktorowski / Finance Director, Alan Maciag / Chief of Police, Deanna Gilbert / Chamber Rep., Douglas Wallace / Chamber Director, Mary Keys

#### **AUDIENCE COMMENT**

None

#### APPROVAL OF AGENDA AND CONSENT AGENDA

**Motion** by **Boyd**, **seconded** by **McKindles** to approve the agenda and consent agenda. **Motion carried** unanimously.

#### **SUMMER CONCERTS:**

Pearson presented the summer concert series proposal from JAG entertainment, noting that for the 2025 season the DDA would be partnering with the Northville Chamber of Commerce to jointly host the Friday acoustic concerts in Old Church Square and Saturday night big band concerts in Town Square.

**Motion** by **Turnbull**, **seconded** by **McKindles** to approve the 2025 summer concert series contract with JAG Entertainment. **Motion carried** unanimously.

#### **PERSONNEL:**

Riley led a discussion on the DDA Director job opening and the formation of an officers committee to include Riley, Boyd, and McKindles. Boyd explained that the creation of an Officers Committee was necessary to facilitate the search for a suitable replacement for Ward, and that any updates regarding the position would be brought to the DDA board at the next meeting on February 25, 2025.

**Motion** by **Boyd**, **seconded** by **Cozart** to approve the job description for the replacement of the DDA Director. **Motion carried** unanimously.

#### **SEPARATION AGREEMENT:**

Lahanas discussed the nuances of Ward's separation agreement, noting that Ward would be available over the next couple of months for reasonable communication to assist the transition to the new director as needed.

**Motion** by **Buckhave**, **seconded** by **McKindles** to approve the separation agreement for the retirement of Lori Ward. **Motion carried** unanimously.

#### SHARED MARKETING AND COMMUNICATION POSITION:

Lahanas discussed the new hire, Courtney O'Hara, and her shared services position between the city and the DDA. No action needed, update only.

#### **COMMITTEE UPDATES:**

**Design Committee** – Robert Miller – None

**Marketing Committee** – Shawn Riley – None (meeting was canceled due to snow) **Parking Committee** – Chief Maciag – Friday February 14, 2025 at 8:30am the NCPD will hold the timed parking meeting in council chambers. The next parking meeting will be on February 26, 2025 in the evening.

**Organizational Committee** – DJ Boyd – Upon entering budget season, Boyd announced he would be meeting on February 20, 2025 with Ward, info to be shared at the February 25, 2025 Board Meeting. Boyd will work with Wiktorowski on the transition, and the budget will be submitted to council in March for April meeting review.

**Economic Development Committee** – Aaron Cozart – The next EDC meeting will be held on February 13, 2025 at 3:00pm in DDA Meeting Room A.

#### **BOARD AND STAFF COMMUNICATIONS**

Pearson reminded the group that Chili in the Ville would be held on February 22, 2025 from 1:00 – 4:00pm with the winners being announced before the Marquis Theater concert at 6:00pm

#### **ADJOURNMENT**

Riley reminded the group that the next meeting would be held on February 25, 2025 at 8:30am in DDA Meeting Room A.

**Motion** by **Turnbull**, **seconded** by **McKindles** to adjourn the DDA Board meeting. **Motion carried** unanimously. **Meeting adjourned at** 8:46am.

Respectfully submitted, Stacy Pearson, Assistant DDA Director Northville DDA



# NORTHVILLE DDA EV USAGE REPORT Jan-25

Charger Location	Energy (KWH) OCT	Energy (KWH) NOV	Energy (KWH) DEC	Energy (KWH) JAN
123 E Cady St	1263.58	1205.63	1849.14	2148.22
123 W Cady St	1125.69	827.43	1710.15	1709.26
114 W Main St	1627.74	1417.75	1523.38	2207.36
Totals:	4017.01	3450.81	5082.67	6064.84

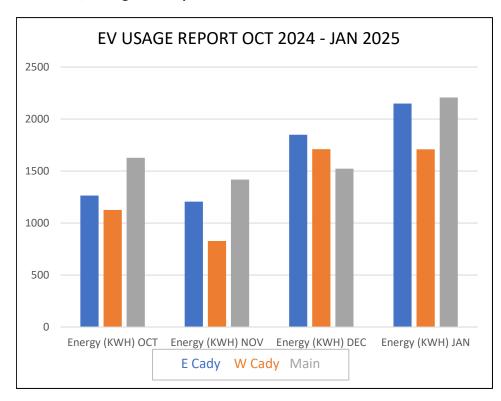
Session Totals	OCT SESSIONS	NOV SESSIONS	DEC SESSIONS	JAN SESSIONS
	219	182	266	262

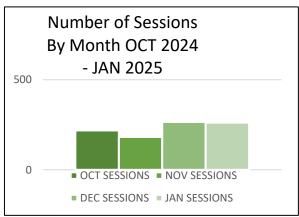
Location Cont.	Av Duration (Minutes)	# Sessions	Petrolium Dsplcmt (GAL)	Green House Gas (KG)
123 E Cady St	381.76	112	358.04	2828.14
114 W Main St	179.38	76	367.89	2250.25
123 W Cady St	326.92	74	284.88	2906
Totals:	888.06	262	1010.81	7984.39

Annual Users	Oct-24	Nov-24	Dec-24	Jan-25
Sessions to Date	983	1165	1431	1693
DDA Funds Earned	\$110.70	\$103.31	\$152.33	\$185.61



#### Northville, Michigan EV Report





#### **JAN 2025 DATA**

Pet Dsplcmt GAL 1010.81 Green House Gas KG 7984.39

(29,386)

#### **DDA Budgeted Expenditures - FY2026**

			Marketing &			Economic		
Expenditures by Cost Category	<b>DPW Services</b>	Design	<b>Business Mix</b>	Parking	Organizational	Development	Debt	Total
Personnel Services	44,065	75,276	50,524	21,840	42,476	21,399	-	255,580
Accumulated Absences Payout w/ Fringes	-	22,139	17,711	8,855	13,284	26,566		88,555
Contractual Services	-	60,730	31,645	-	4,000	-	-	96,375
Other Services & Charges	7,975	130,520	67,200	1,550	14,055	100	-	221,400
Net Indirect Cost Allocation	-	-	-	-	76,020	-	-	76,020
Debt Commitment	-	-	-	-	-	-	225,000	225,000
Contributions to Other Funds		50,000	-	107,560	=	-	-	157,560
Total	52,040	338,665	167,080	139,805	149,835	48,065	225,000	1,120,490

#### **Current vs. Proposed Fiscal Year**

Expenditures by Committee	FY25	FY26	Change	% Change	Year to Year Major Changes
DPW Services	39,020	52,040	13,020	33.4%	(88,555) Retirement Payout
Design Committee	416,125	338,665	(77,460)	-18.6%	13,020 DPW Laborer
Marketing & Business Mix	176,055	167,080	(8,975)	-5.1%	(7,280) Seasonal Decrease
Parking Committee	142,715	139,805	(2,910)	-2.0%	(20,500) Holiday Tree
Organizational	137,120	149,835	12,715	9.3%	(13,345) Engineering Study
Economic Development	71,420	48,065	(23,355)	-32.7%	9,200 Additional Concerts
Debt Service	167,421	225,000	57,579	34.4%	9,720 Contingency - Wage/Fringe Adj
Total	1,149,876	1,120,490	(29,386)	-2.6%	16,545 Indirect Cost, Net
					57,579 Debt Service - Possible New Issue
					(6,700) Discontinue downtown WIFI
					930 Other, net



## Future Meetings / Important Dates:

February 6, 2025 – Parking Meeting with Merchants

March 3, 17, 2025 - City Council Meeting

March 4, 18, 2025 - Planning Commission Meeting

March 6, 2025 - Marketing Committee Meeting

March 12, 2025 - Executive Committee Meeting

March 19, 2025 - Historic District Commission Meeting

March 25, 2024 - DDA Board Meeting